

# IFCI CORPORATE ADVISORY SERVICES

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# IFCI'S JOURNEY OVERVIEW

**1993** – Became a public limited company and was **Listed** on the Stock exchanges

**2023** – Government holding increased to **70.32%** in Capital

1948

1993

2015

2023

**1948** – Set up as India's **first DFI**

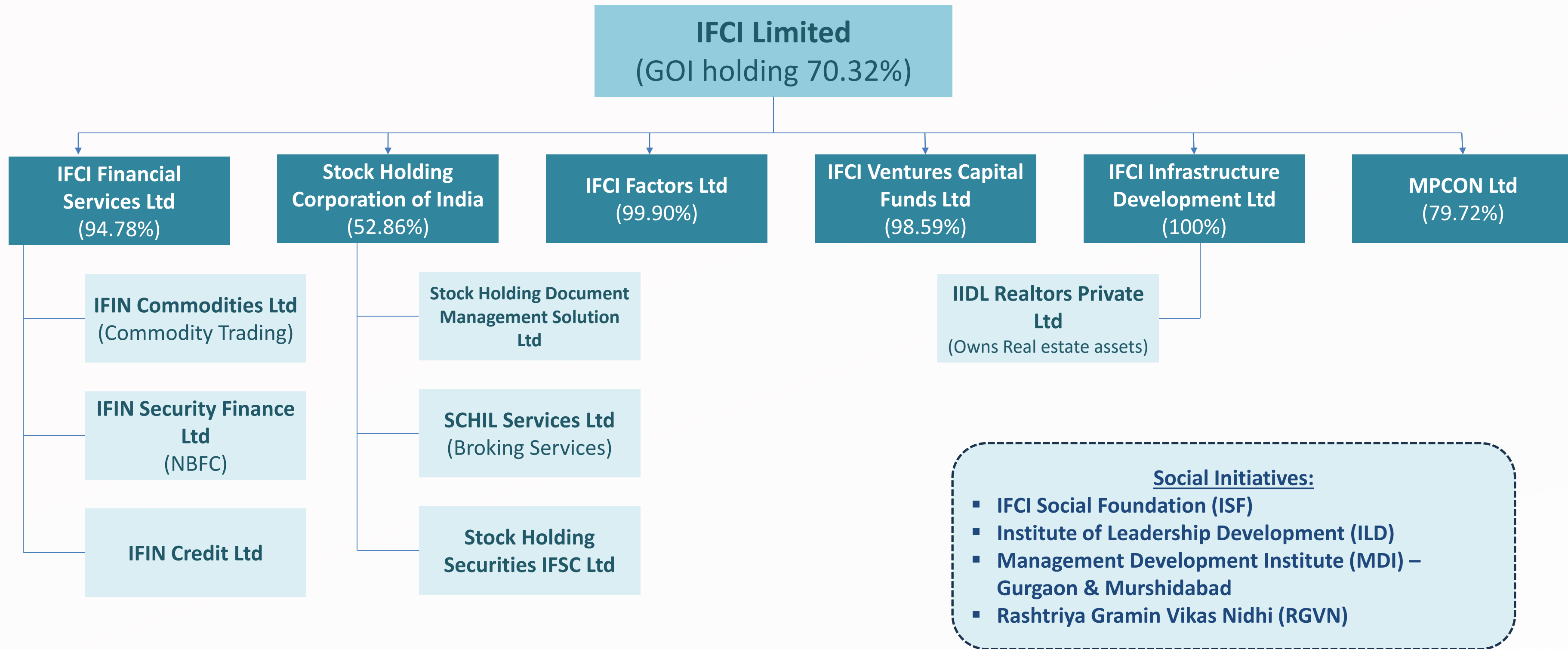
**2015** – Became a **Government Company** with Government holding of **51.04%** in Capital

**INSTITUTIONAL & CAPACITY BUILDING**  
Manufacturing, Infrastructure & Services Sector Financing

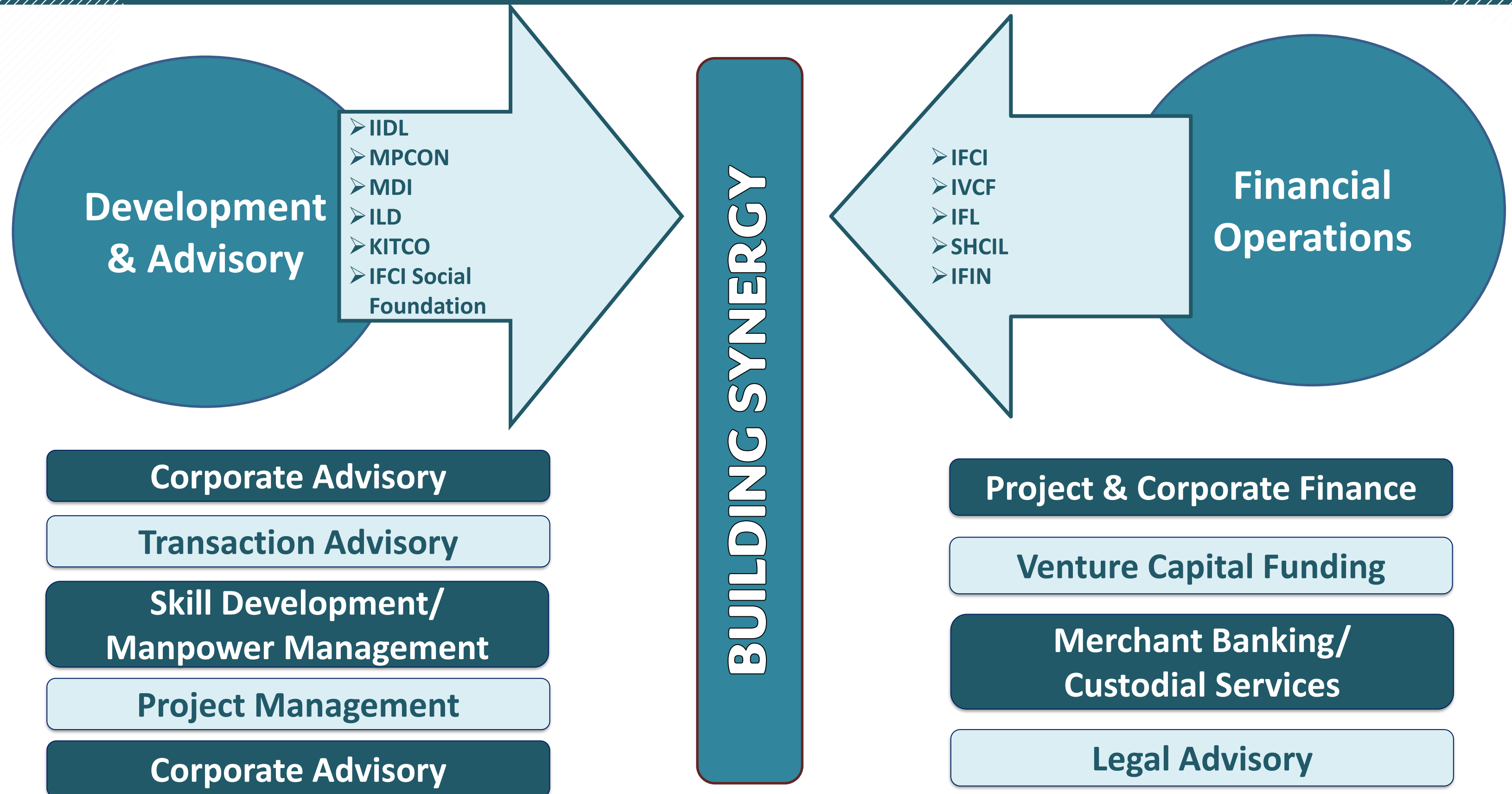
**MANAGING GOVT. SCHEMES/ INITIATIVES**  
Government Schemes & Funds Management

**CONTRIBUTION TO ECONOMY**  
Institutional Building of Capital & Financial Market Intermediaries. Established Institutions like MDI, TFCI, ICRA, NSE, SCHIL, TCOs etc.

# IFCI GROUP STRUCTURE

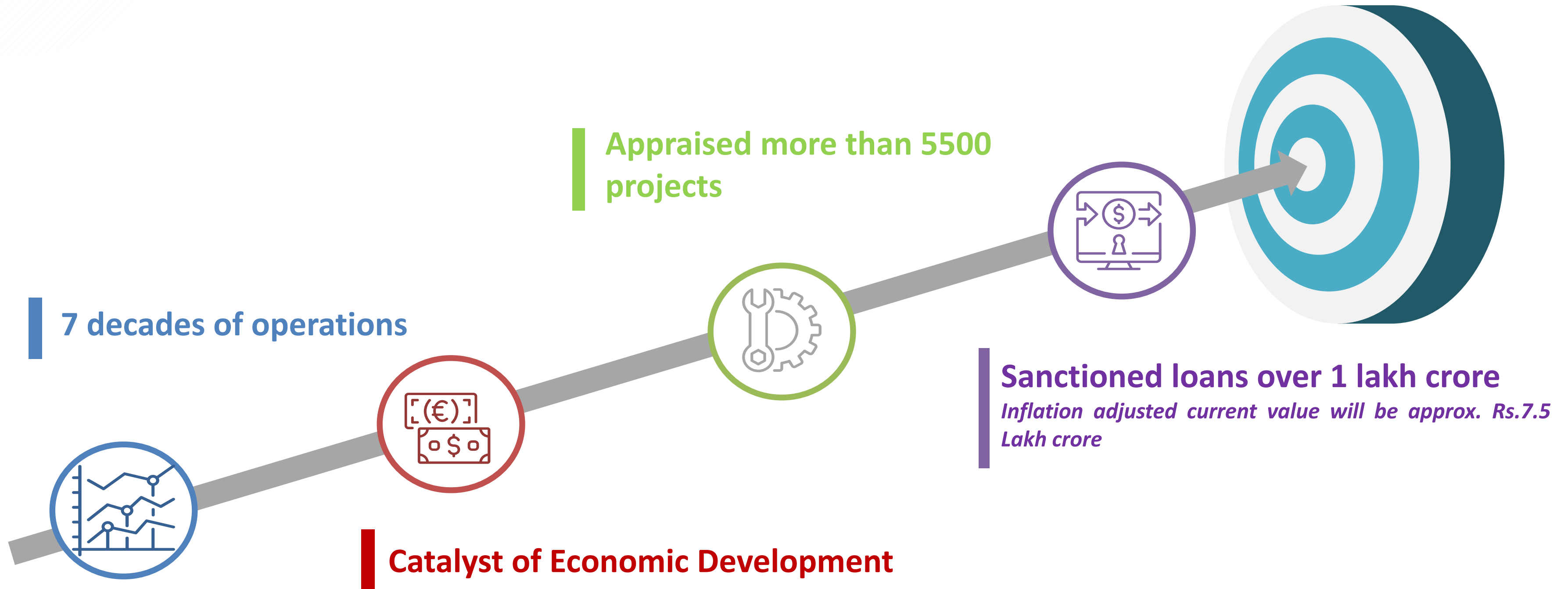


# BUSINESS SPECTRUM OF IFCI GROUP





# IFCI'S CONTRIBUTION TO DEVELOPMENT





## FUNDS MANAGED

- ❖ Sugar Development Fund
- ❖ Venture Capital Fund For Scheduled Castes
- ❖ Ambedkar Social Innovation and Incubation and Incubation Mission under VCF-SC
- ❖ Venture Capital Fund For Backward Classes

Total Outlay –  
₹ 7,386 Crore



## PLI SCHEMES

- ❖ Electronics
- ❖ Textiles
- ❖ Medical Devices
- ❖ Bulk Drugs
- ❖ Food Processing
- ❖ IT Hardware
- ❖ Automobiles
- ❖ Auto components
- ❖ Chemicals
- ❖ White Goods
- ❖ Drones and drone components

Total Outlay –  
₹ 1,12,395 Crore

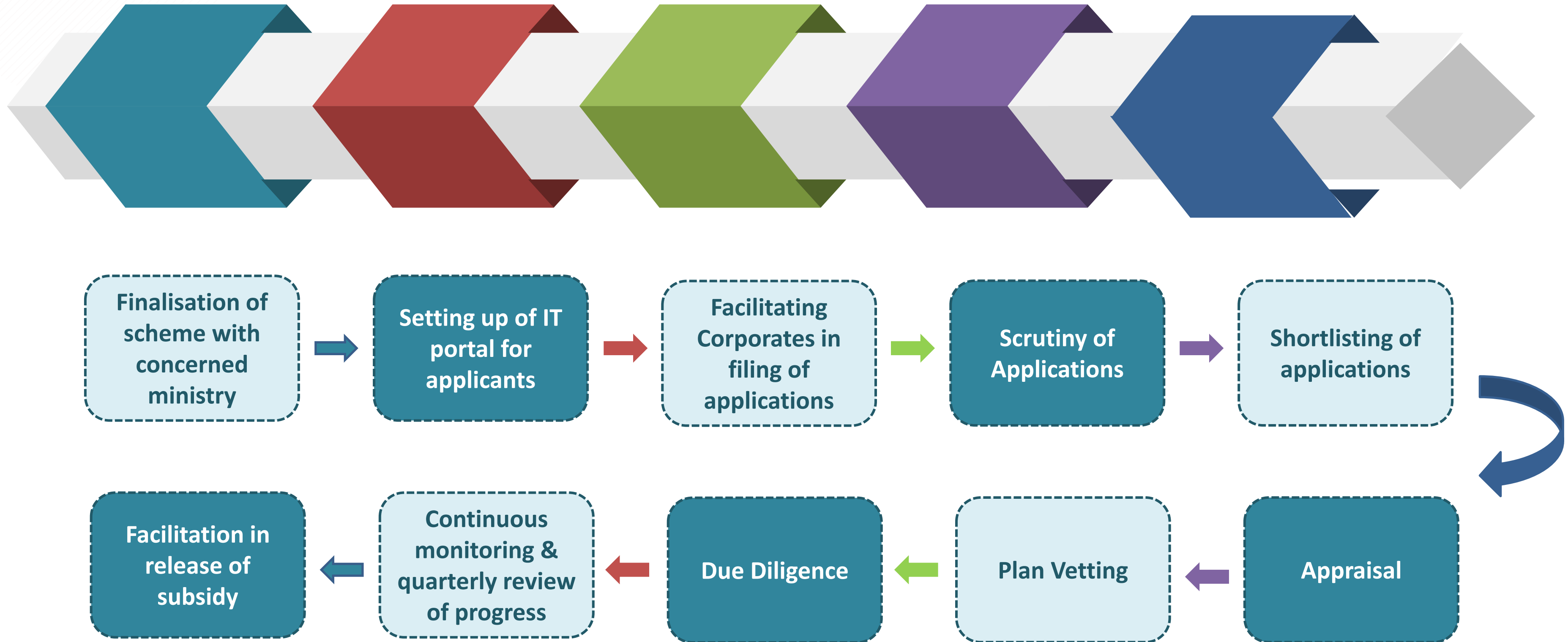


## SUBSIDY SCHEMES

- ❖ Scheme for Promotion of Manufacturing of Electronic Components and Semiconductors (SPECS)
- ❖ Modified Special Incentive Package Scheme (M-SIPS)

Total Outlay –  
₹ 13,285 Crore

# IFCI'S ROLE IN PLI AND SPECS SCHEME



# IFCI'S CORPORATE ADVISORY SERVICES



## Project Consulting

Investment Appraisal

Project Conceptualization

Preparation of Feasibility  
Studies

Capital Structuring

Techno-Economic Feasibility

Financial Engineering and  
Documentation



## Mergers & Acquisitions

Buy/ Sell Advisory

Identification of Targets

Business Valuation

Due Diligence

Assisting in Negotiation

Financial Structuring

Transaction Documentation



## Bidding Advisory

Power Projects

Pipeline Projects

City Gas Distribution



# IFCI'S CONTRIBUTION TO DEVELOPMENT



## Bid Process Management

Inviting Bids, Bid Structuring,  
Evaluation Criteria

Conducting pre-bid meetings

Technical & Financial  
Evaluation

Fixation of Reserve/ Upset  
price

Selection of Successful  
Bidders

Execution of MoUs/  
Agreement



## Corporate Restructuring

Financial & Legal Due  
Diligence

Optimization of Capital  
Structure & Asset Portfolio

Market Analysis & Cost  
Benefit Analysis

Operational Restructuring

Business Plan

Funding Strategy

Legal Documentation



## Business Turnaround

Business Model Evaluation

Turnaround Strategy

Financial, Organization,  
Market, Operational Re-  
engineering

Procuring Approvals

Implementation of  
Rehabilitation Scheme

# IFCI ADVISORY: SECTORAL PRESENCE

01



ROADS

02



POWER  
TRANSMISSION

03



INFRASTRUCTURE

04



IRON AND STEEL

05



RENEWABLE  
ENERGY

06



REAL ESTATES

07



CHEMICALS

08



TEXTILES



# PROJECT APPRAISAL EXPERIENCE



**Steel Authority of  
India (SAIL)**



**पावरग्रिड  
Power Grid  
Corporation**



सत्यमेव जयते  
**Technology  
Development Board**



**Oil and Natural Gas  
Corporation Limited**



**National Aluminium  
Company Limited**



**Bharat Heavy  
Electricals Limited**



**NTPC Limited**



**GAIL (India)  
Limited**



**Indian Oil Corporation  
Limited**



**Hindustan Petroleum  
Corporation**



**Energy Efficiency  
Services Limited**



**Hindustan  
Copper Limited**



**Engineers India  
Limited**



**National Mineral  
Development Corporation**



**NLC INDIA LIMITED**



**Bharat Heavy  
Electricals Limited**



**NTPC-SAIL Power  
Company Limited**



**Bokaro Power Supply  
Company (P) Limited**



**Security Printing &  
Minting Corporation of  
India**



**MAHANADI COALFIELDS LTD.**

**Mahanadi  
Coalfields Limited**

# KEY VALUATION ASSIGNMENTS

## Neelachal Ispat Nigam Limited

Valuation in connection with the merger & acquisition of NINL



## Dahej SEZ Limited

Valuation of Equity Shares of Dahej SEZ Limited



## China Gas Holdings Limited

Valuation of China Gas Holdings Limited for GAIL (India) Limited



## Steel Complex Limited

Valuation of SCL Equity Shares for Joint Venture with SAIL



## Kerala State Drugs & Pharmaceuticals Limited

Pre-acquisition Due Diligence & Valuation of KSDPL for HLL Lifecare Limited



## Urban Mass Transit Company Limited

Business Valuation of Urban Mass Transit Company





# RESTRUCTURING EXPERIENCE

## Government of Rajasthan

Restructuring of Jaipur Metals & Electricals Limited for Government of Rajasthan



## National Minorities Development & Finance Corporation



Assignment for Ministry of Minority Affairs for Restructuring of NMDFC

## Government Opium & Alkaloid Works (GOAW)

Restructuring of GOAW for Ministry of Finance, GOI under Department of Revenue



## Uttar Pradesh Financial Corporation



Financial & Organizational Restructuring of UPFC

## Ministry of Finance, Government of India

Restructuring of Mints, Security Presses, Currency Presses and Security Paper Mill



# DISINVESTMENT ASSIGNMENTS

## Government of Uttar Pradesh

Disinvestment of 33 Units of U.P. State Sugar Corporation through PPP mode via bidding route for Government of Uttar Pradesh



## AIR India

Domestic Advisor to Air India for Disinvestment of Hotel Corporation of India



## Government of Uttar Pradesh

Disinvestment of 70 Hotels/ Guest Houses of U.P. Tourism through PPP mode via bidding route for Government of Uttar Pradesh



## Government of Uttar Pradesh

Disinvestment of 25 Units of U.P. Sugar Cane Co-operative Federation through PPP mode via bidding route for Government of Uttar Pradesh



## Punjab Alkalies & Chemicals Limited

Disinvestment of government's stake in PACL (incl. Bid Process Management, assistance in compliance with capital market regulations & selection of private partner)



# BID PROCESS MANAGEMENT



## Inland Waterways Authority of India

Advisor for Infrastructure Development of Inland Waterways Transport Projects with private sector participation on JV/ BOT basis for IWAI

## Uttarakhand Jal Vidyut Nigam Limited

Transaction Advisor for selection of Private Sector Developer for Hydro Projects in the state of Uttarakhand under Tariff based bidding guidelines of Ministry of Power



सत्यमेव जयते

## Government of Uttar Pradesh

Transaction Advisor for Selection of Central Record Keeping Agency (CRA) through Bid Process Management for Computerization / Dematerialization of Stamp Duty Administration System



# JOINT VENTURE/ BID ADVISORY

## National Aluminium Company Limited

Valuation, Legal & Financial Due Diligence and Risk Analysis w.r.t. Bumi Murau Coal in Indonesia for NALCO



## Hindustan Copper Limited

Joint Venture Advisory for exploration & mining of copper in the State of Chhattisgarh and for production and marketing of value-added products



## Hindustan Petroleum Corporation Limited

Bid Advisory and Financial Structuring for HPCL's 3 pipelines: Rewari-Kanpur, Awa-Salawas and Mangalore-Bangalore Pipeline Projects



## GAIL Gas Limited

Bid Advisory Services for participating in the PNGRB's bidding for development of City Gas Distribution networks in 20 Geographical Areas

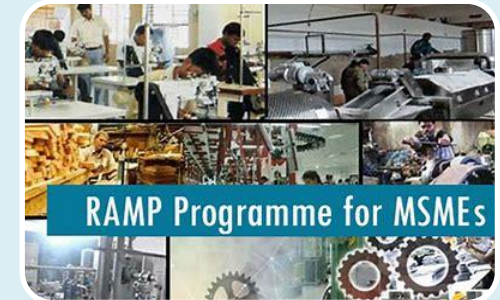




# OTHER KEY ASSIGNMENTS

## Uttar Pradesh Small Industries Corporation Ltd

Preparation of Strategic Investment Plan under RAMP scheme for 3 divisions of Uttar Pradesh comprising of 14 districts



## Cotton Corporation of India

Formation of Strategic Plan for Cotton Corporation of India

## Container Corporation of India Limited

Business Responsibility Report for CONCOR to be included in their Annual Report



## Ministry of Skill Development & Entrepreneurship

- Process Manager for setting up of National Skill Development Corporation and National Skill Development Fund for Government of India
- Independent Monitoring Agency in National Skill Development Fund to monitor the activities undertaken by National Skill Development Corporation (NSDC)

# **WE ARE COMMITTED**

***IFCI LTD.***

***(IN DEVELOPMENT OF THE NATION SINCE 1948)***

**IFCI TOWER**

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**New Delhi – 110 019**

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